



## 2023 Quarterly DI Incentives *Ignite Your DI Sales*



2 Paid Applications  
Totaling \$2,000  
Annualized Premium



4 Paid Applications  
Totaling \$6,000  
Annualized Premium



3 Paid Applications  
Totaling \$4,000  
Annualized Premium

What happens when you hit the disability income insurance (DI) sales targets listed above? You could earn up to \$900 in cash bonuses every quarter. DI generates strong renewal commissions too.

### DI Quarterly Incentive Specifications:

- 100% of bonus will be paid after the end of the qualifying incentive period\*.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105.
- Illinois Mutual determines the final recipients.
- You must have active agent status, as defined by Illinois Mutual, at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

*\*Qualifying business for this Incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2021 Incentive periods are as follows: Q1: 1/1 - 3/31/2023, Q2: 4/1 - 6/30/2023, Q3: 7/1 - 9/29/2023, Q4: 10/1 - 12/29/2023.*

[www.IllinoisMutual.com](http://www.IllinoisMutual.com)

For agent use only. Not intended for the public.

Policy Form DI105, Disability Income Policy

Policy Form BE105, Business Expense Policy

Not available in AK, CA, DC, HI or NY. Coverage and availability may vary in other states.

For costs and details of coverage, limitations, exclusions and terms, contact Illinois Mutual. If any discrepancies exist between this communication and the policy, the terms of the policy will control.

Illinois Mutual Life Insurance Company

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